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Chair - Rob Leary

Former CEO, The Olayan Group (FL)

Vice Chair - Bob Wheeler

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Treasurer - Lee Fromson

COO & CFO Simms Fishing Products (MT)

Secretary - Timothy P. Schieffelin

President, P.O.V., LLC (CT)

Caroline Choi, Senior Vice President, Corporate Affairs, Southern California Edison (CA)

Patricia Hayling Price, President, LiveWorkStrategize, LLC (NY)

Allie Kline (CO)

Board of Directors

Matt Boss, EVP, Head of Consumer Product, TD Bank(NJ)

Mike Brown, Jr., Founder and Managing Partner, Bowery Capital (NY)

Mary Kate Buckley, President, Jackson Hole Mountain Resort (WY)

Aimée Christensen, Founder & CEO, Christensen Global Strategies; Founder & Executive Director, Sun Valley Institute (ID)

James K. Hunt, Non-Executive Chairman, Tournament Capital Advisors, LLC, Hunt Companies, Inc. (WY)

Janice Innis-Thompson, Attorney/Senior Vice President Litigation and Legal Operations, Nationwide Mutual Insurance Company (OH)

Toren Kutnick, Vice President, Dale Kutnick & Laura Gordon Kutnick Foundation (CT)

Andie MacDowell, Actress & Spokesperson (CA)

Thomas McHenry, President & Dean, Vermont Law School (VT)

Jose Minaya, Chief Executive Officer, Nuveen (NC)

Randy Moore, Ex-Officio, Chief, USDA Forest Service (DC)

Kevin Murphy, President, ExxonMobil Foundation; Manager, Corporate Citizenship and Community Investments, Exxon Mobil Corporation (TX)

Jeff Nuss, Senior Advisor & Impact Investor, Founder & Former CEO, GreenWood Resources, Inc. (OR)

James O'Donnell, President-Mountain Division, Vail Resorts, Inc (CO)

Randy Peterson, Principal, LRP Consultants,

Rick Wade, Senior Vice President, Department Strategic Alliance & Outreach, U.S. Chamber of Commerce (DC)

 $\textbf{Hugh Wiley}, (\mathbb{C}\top)$

hanks to supporters like you, the National Forest Foundation had another year of growth that helps us work with our many partners to create more resilient ecosystems while welcoming new and more diverse audiences to the wonder and awe of the National Forest System.

This annual report is coming to you a little later than usual this year. Regardless, we hope you find the information interesting and enjoyable.

For those who can access and experience it, the outdoors continues to be a renewed or newfound haven from the continuing impact of COVID-19. As the world continues to emerge from the pandemic, the outdoors still provides an outlet to help focus on our mental and physical wellbeing while enjoying activities with our friends and families.

There is always so much that we can highlight in our annual reports, and never enough space to cover everything you help us accomplish. In this report, you will read about two of our summer jobs programs that build stewardship skills while improving National Forests and Grasslands.

Working across boundaries, the Mission Mountain Youth Crew works and learns with the Forest Service and the Confederated Salish & Kootenai Tribes in Montana. And in Colorado's Gunnison County, the Sustainable Tourism and Outdoor Recreation (STOR) Corps learns stewardship skills that are eligible to receive undergraduate credits from Western Colorado University. We are grateful for their interest in and work to benefit the National Forest System.

You will also read about our work restoring recreational use cabins on the Tongass and Chugach National Forests in Alaska. Our work on Tahoe National Forest in California is helping to restore forest resiliency while continuing to collaboratively plan landscape-scale work across boundaries.

Our campaign to plant 50 million trees on National Forests continues to progress at a good pace. We hope you enjoy reading about our work on the Hiawatha National Forest in Michigan that is helping to increase habitat for the Kirtland's warbler, a rare North American songbird.

As our organization continues to grow, our Board and staff also took the time to complete an ambitious new strategic plan that will guide our growth and enable us to support our public lands more than ever before.

Please enjoy this annual report for our 2021 fiscal year and know that each of you played a role in our accomplishments. We are grateful to you for helping us improve America's incredible National Forests and Grasslands.

Sincerely,



Mary Mitsos NFF President & CEO



Rob Leary NFF Board Chair

2021 Project Spotlights

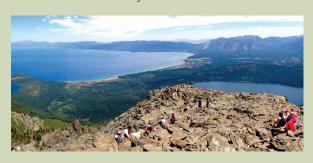


Tree Planting on a Great Lakes National Forest

Michigan's Hiawatha National Forest straddles against three Great Lakes, creating unique habitat and weather conditions that can quickly change. In 2021, the NFF's reforestation program planted 644,900 seedlings across numerous project sites on the Hiawatha. Crews planted a mix of native conifer species to support multiple habitat and restoration objectives. The trees will help restore native habitat that was once planted to a monoculture in the early twentieth century, provide streambank stability and riparian shade, and increase habitat for one of North America's rarest songbirds, the Kirtland's warbler. In total, the project planted seedlings across nearly 2,000 acres of this Great Lakes National Forest.

Lake Tahoe West Restoration Partnership

The NFF leads the collaborative Lake Tahoe West Restoration Partnership to protect communities and restore ecological and climate resilience at Lake Tahoe. In 2021, the NFF completed forest thinning and meadow restoration on 242 acres near communities. We provided facilitation support toward environmental analysis of additional, comprehensive restoration treatments across the 60,000-acre landscape, and we entered a Master Stewardship Agreement with the Forest Service to implement future work. We commissioned artist Todd Gilens to install an interactive artwork called Reading Forest at Taylor Creek Visitor Center, engaging the public with ideas about forest management and climate resilience.





Mission Mountains Youth Crew

The Mission Mountains Youth Crew, a summer job program, exposes high school-age youth living on the Flathead Reservation in Western Montana to career pathways in natural resources and helps build a bridge to college. In the 2021 pilot year, the crew worked for seven weeks, completing stewardship activities on ancestral lands of the Salish and Pend d'Oreille in the Mission Mountains, which today are managed on one side by the Flathead National Forest and on the other by the Confederated Salish & Kootenai Tribes (CSKT). Working cross boundary, crew members learned from Forest Service and CSKT specialists representing diverse disciplines, including aquatics, wildlife, heritage, and recreation.

2021 Project Spotlights



Restoring Cabins in Alaska

The Tongass and Chugach National Forests in Alaska, our nation's largest National Forests, offer amazing sights to see and explore: temperate rainforests, mountains, tidewater glaciers, bears, whales, salmon, and more. Many areas of these Forests are remote and rugged. Luckily, the Forest Service has cabins available for the public to rent allowing for safe exploration of these areas. Over the past three years, the NFF has restored 10 cabins that have fallen into disrepair. In 2021, we restored the Kanga Bay Cabin on the Tongass and built a brand new cabin at Goose Bay on the Chugach. Our work on the public cabins will ensure visitors will be able to enjoy Alaska's wild places for years to come.

Wood for Life Tribal Fuelwood Initiative

In Northern Arizona we continued to build the Wood for Life partnership in 2021, connecting small diameter timber from forest restoration projects with Navajo and Hopi communities who need firewood. With the closure of a coal-fired power plant and coal mine, the inexpensive heating source for many was lost. The partnership has delivered over 2,000 cords of firewood from forest restoration projects to elders and families. Together, we're working to sustainably meet Tribal fuelwood needs and enhance our ability to conduct restoration projects across the region. In the year ahead, we are working to expand the program to New Mexico and Colorado.

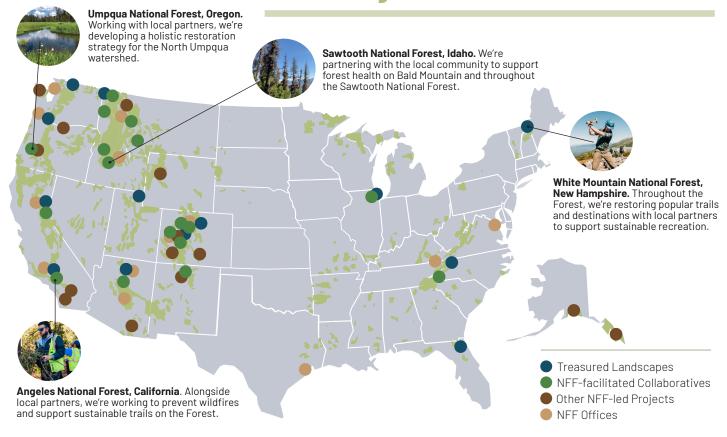




STOR Corps Supports Colorado Community

Since 2020, the Sustainable Tourism and Outdoor Recreation (STOR) Corps has positively impacted public lands in Colorado's Gunnison Valley. In 2021, the STOR Corps maintained trails, improved wildlife habitat, planted trees, and talked with thousands of visitors about responsible recreation and a new camping management system. The 14 STOR Corps members who have finished the program earned a living wage and were eligible to receive undergraduate credits from Western Colorado University. They left the program with a hands-on natural resources management skillset. We're excited to continue the STOR Corps in 2022 while envisioning how we can expand this next-generation model in the future.

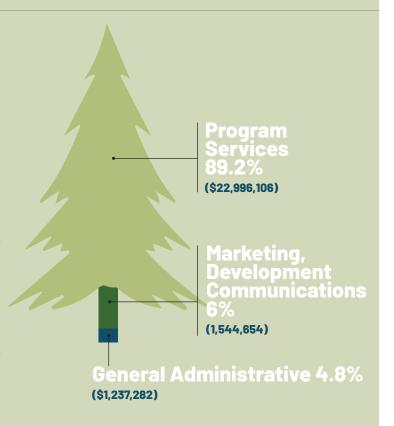
2021 Projects



Statement of Activities

Year Ended September 30, 2021

Foundations	\$2,285,375	
Corporations		
Individuals		
In-Kind	\$221,775	
US Government Grants	\$3,058,641	
State and Local		
Government Grants	\$2,873,368	
Special Events	\$314,897	
Contracts and		
Reimbursable Grants		
Other Income	\$57,734	
Investment Gain (Loss)	\$1,004,883	
Total Support and Revenue	\$34,914,27	
Expenses		
Program Services	\$22,996,10	
Marketing, Development		
riarricting, bevelopment	\$1,544,654	
and Communications	¢1 237 282	
·	\$1,207,202	
and Communications	* * * * * *	



FY2021 Conservation Results

\$21,646,162 total conservation value

Collectively, the NFF issued 219 grants or contracts in FY 2021. Not including tree planting we invested \$14,233,448 in federal and private funds, which were leveraged with \$7,412,714 in partner-raised funds for a total conservation value of \$21,646,162.

2,883

acres of wildlife habitat restored or maintained





trailwork

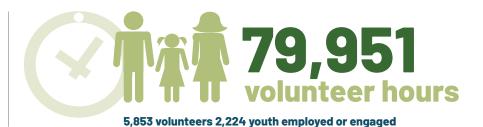
3,641
participants in peer learning sessions
12 peer learning sessions



419
miles of stream surveyed or restored

9,600 acres of fuel reduction planned or completed

1,983
acres of noxious weeds treated



\$1,000,000+

Ford Motor Company via the Bronco Wild Fund Polaris Industries, Inc. The Vail Corporation

\$500,000 - \$999,999

001 Enterprises Inc. Ferrara Candy Company's Black Forest Gummies Southern California Edison Subaru of America, Inc.

\$10,0000 - \$49,9999

Agilla Pro Airstream Adventures Arconic Foundation Boxed Water Is Better, LLC Cornelia Cogswell Rossi Foundation, Inc. Crown Family Philanthropies Endangered Species Chocolate First Republic Bank Hamill Family Foundation John Sperling Foundation Meiomi Wines minuteKEY Planet Home Lending REI Co-op Telluray Foundation The Martis Fund ThermoWorks Thor Industries Verizon Foundation VF Foundation

\$50,000 - \$99,999

Arapahoe Basin Ski Area Blount International, Inc. Blue Triton Busch Beer Catena Foundation Edgerton Foundation ExxonMobil Filson Gates Family Foundation Harlan and Lois Anderson Family Foundation Heinz Family Foundation Higher Ground Sun Valley Inc. Jefferies Group LLC Kay Family Foundation Maison Louis Marie Salesforce.com Ski Apache Waste Management

\$25,000 - \$49,999

A Living Tribute Airstream Alaska Airlines Copper Mountain Inc. Cox Enterprises Dr. Scholl Foundation Flamingo Estate Fortune Brands Gaylord & Dorothy Donnelley Foundation Gleason Leary Foundation Globe International goodr Gunnison Energy Corporation Helix **HG** Foundation Imperial International Infrastructure and Energy Alternatives, Inc.

Kuat Innovations LLC Pink Jeep Tours Stryker's Sustainability Solutions Tahoe Fund The Dale Kutnick & Laura Gordon Kutnick Foundation, Inc. The Kendeda Fund The Lyda Hill Foundation Titan Advisors Tree-Nation **UPLIFT** Desk Wells Fargo Foundation Arizona

\$10,000 - \$24,999

Alliance Corrugated Box, Inc.

Allied Maker Anonymous Arizona Snowbowl Aspen Community Foundation Brentwood Home Brookstone Homes, LLC Churchill Asset Management Columbia Bank ConocoPhillips Alaska Day One Perspective e.l.f. Cosmetics Earth Day Network Earth Echo, LLC EcoTek Outdoors **Emmons Mining Company** Equinox Foundation at Inland Northwest Community Foundation Ethos Veterinary Health Every Man Jack FAIRWINDS Credit Union Fiberon Decking Freeport McMoRan, Mt. Gipson Family Foundation Greenvelope Hecla Charitable Foundation Hess Winery Highline Industries Corp (Dwindle Distribution) Horizons Foundation HP, Inc. iGPS Logistics Inspire Energy Holdings J.W. & H.M. Goodman Family Foundation Lake Quinault Lodge Live Oak Brand MagnaFlow MasterBrand Cabinets Mizuno Moody's Analytics, Inc Novolex Holdings LLC P. Joseph Development Corporation Patagonia Cerveza Pathwater Phipps Reporting, Inc. Plant Memorial Tree Purgatory Resort Rocky Mountain Recreation Science Care Sevan Multi-Site Solutions Skamania Lodge Ski Santa Fe **Snowbird Corporation** Sonepar Management US Southwest Airlines

Spottswoode Winery Sterling Organization T-Mobile The Allyn Foundation, Inc. The DMK Foundation The Friese Foundation The Harder Foundation TreeNewal LLC **UNICEF Kid Power** UviaUs LLC Walrus Oil WΔX Wealth Factory Weston Backcountry White & Case Woodchuck USA

\$5,000 - \$9,999

AccountingTools, Inc. Arbor Bank atmosfair Better Place Forests Big Wood Backcountry Trails Blooms Today Collins Cockrel & Cole DuChateau Earth Class Mail Eleven Epic Adventure Maps Fields Pond Foundation Glenwood Tramway, LLC Gourmesso HRM Resources III, LLC Iron Mountain Hot Springs LLC Jackson Hole Resort Lodging JuneShine Kaiyo Kitchen Magic Krieger Charitable Trust LevGo Litco International Inc. Mars Foundation Net Zero Carbon NitroFill Pure Project Reese Cooper, Inc. SCP Distributors LLC Snowpine Lodge Steans Family Foundation Storm Guard Roofing and Construction Telluride Ski & Golf Company The Ruth Pruitt Phillips Foundation The Sevan Charitable Foundation The Smart Family Foundation of Illinois The Trinchera Blanca Foundation LLC Viridian Wood WAM Essentials Wolf Creek Ski Area **ZEAL Optics**

\$2,500 - \$4,999

American Apparel & Footwear Association Arizona Community Foundation of Sedona Begonia & Bench Caba Design Edwin W. Pauley Foundation eegee's LLC **Element Nutrients** Fox Logistics

GoReusable.Org Hobo Wine Company HTG Investment Advisors, Inc. Lexant Title Mack Trucks, Inc. Mile 26 Foundation MTKC Oakwood Veneer OROA USA LLC Osprey Packs Inc. Richie Graham Photography Sandia Laboratory Federal Credit Union SoloStove Studio Ma Sunlight Mountain Resort The Charles Delmar Foundation The Standard Tru Fit Athletic Clubs Wall Street Greetings, LLC Winter Park Resort Xometry, Inc. XTERRÁ Foundation

Frameology

Gehan Homes, Ltd.

Goldman Sachs

\$1,000 - \$2,499 3Degrees Group, Inc. 4S Bay Partners, LLC Advanced Biotechnologies, LLC aka Associates Atwood & Company Bear Wood Windows, Inc. Beaver Run Resort & Conference Center Beyond Balance Blue Sea Waves Foundation Boeing Brady Corporation Bull's Head Foundation Cambridge Healthcare Research Car Tots Coffeebar Continental Underwriters, Inc. Conway Scenic Railroad Crested Butte Nordic Daedal Earth Designs Deca Energy Dell **Deupree Family Foundation** Dryad Rings Elakai Outdoors Elkhart Bedding Company, Elliot Hershberg Fritz and Adelaide Kauffmann Foundation, Inc. Engel & Völkers - Aspen Ergomart Feetures! brand Goodwood Realty Harvest Partners Financial Healthy Directions Home Design by Annie How To Concerts LLC Ingrilli Citrus Inc J.M. Rodgers Co., INC. JMF Global Kenmark Eyewear

Kettlehouse Brewing Co.

Keudell/Morrison Wealth

KINDRED SPIRITS Pet

Management

Services Koukol & Associates, Inc. Laird Norton Family Foundation Lantower Residential Levitzacks Certified Public Accountants Lipsev and Associates Loon Mountain Madaras Gallery, Inc. Maloha LLC Monarch Mountain New Leaf Detox and Treatment Inc. Northrop Grumman Outbound Financial PAPER PROJECT **PBWS Architects** Rapid Axis Rare Collectibles TV, LLC Rebellion Energy Services Operating, LLC Red House Architecture Roundup Riders of the Rockies Heritage and Trails Foundation Sandler O'Neill + Partners SequoiaCX Snowshoe Mountain StarOuest Group StayOver Management Strong Tower Consulting Tarbell Family Foundation Team Lawler Customs The Desert Leaf The von Gontard Family Foundation Timberline Lodge TypeHaus, Inc. Ultra Creative, Inc. WaiverSign Walking in Nature Walmart Wild Tribute Wine Nook Woodlake Outdoor, Inc. Wood7est

\$1,000,000+

Coconino County

\$500,000 - \$999,999

Anonymous Arthur A. Breitsprecher

\$100,000 - \$499,999

California Tahoe Conservancy Chaffee County Board of Commissioners City of Phoenix **Gunnison County** Mark & Susan Stutzman Turnbull-Burnstein Family Charitable Fund Wolf Family Fund of the Oregon Community Foundation -Janet & Don Wolf

\$50,000 - \$99,999

Arizona Department of **Environmental Quality** City of Scottsdale Cyrus & Joanne Spurlino Gunnison County Metropolitan Recreation District Travel Oregon

\$25,000 - \$49,999

Arizona Water Protection Fund Bob Martin Craig R. & Barbara M. Barrett Friends of Sabino Canvon Paul & Sonia Jones Pine Strawberry Fuels Reduction, Inc. Rivers & Mountains Conservancy Zack Mabry

\$10,000 - \$24,999 Bedrock Leasing Blair Hull **Bob Wheeler** Catherine Oppenheimer Cobblestone Homeowners Association Colorado State Trails Program David S. Grzedzinski David Sturdevant Donald Albacker Estate of Leslie G. Fogel Fredric & Beverly Reichel Grea Vital Janne Burdick Jay Desai Karl & Teresa Tourville Linda & Bill Potter Lynn H. Campion-Waddell Mike & Margaret Henderson Neil H. Allen Red Feather Development Group Sri Hari Vignesh Steven Crowe The Southern Arizona Hiking Club Tourism & Prosperity Partnership Town of Buena Vista Tucson Flectric Power Village of Ruidoso

Wood River Bicycle Coalition

\$5,000 - \$9,999

Alexandra Gallicchio Andrew Emge Barbara & Stanley Zax Barbara Neal Caroline Choi Chip Abbott Christian Channell David & Rebecca Weekly Eagle County Government Jesse Stevenson Jo Sorlie Joanne Lee John Ryan Julia Laulis Justin French Larami MacKenzie Lee Fromson Mary Kate Buckley Matthew Rispoli Maya & Ramesh Dedhia Paul Robinson & Karin Knight Peter Mensch Public Lands Interpretive Association Society for Science Spencer Frasher Watershed Research & Training Center

\$2,500 - \$4,999

Allie Kline Brad & Nicole McCarter Brittany Shugart Shiba & Travis Shiba Brynn Keith Charlotte Rohland Christopher & Kathryn Jenkins Forrest Cambell Griffin P. Coulter Harley Sefton Hugh C. Wiley Hugh Switzer Hunter Broome Jeff Paro Jeremy Zelsnack Kip & Judson Allardt Krista Miller Linda Homell Maggie Kayne Mark Adrian Garcia Michael Vrooman Mike & Darlinda Fleitz Monica Callen Nancy & Steven Weber Nimesh Bhupendra Shah Peter Herbert Randoloph Head Randy James Peterson Richard Alper & Kate Herrod Robin Wendler Rouse Family Foundation Sanchia San Juan Saree Kayne Seema Dedhia Susan Fraker Thomas & Margaret Caldwell Thomas McHenry Timothy P. & Susan Schieffelin

\$1,000 - \$2,499 Abhishek Chatterjee

Alexandra Wagner Andie MacDowell Andrew Harris Andrew Stahell Anthony & Carol Frank Antico Family Pay It Forward Project Arthur & Kathy Armstrong Barbara J. Howell Barry J. Simon Bart Eberwein Bijoy Telivala Brady Family Charitable Fund Brenna Sansing Bruce R. Pfaff Caitlin Welch Carl & Randi Bushner Carlos Carranza Chad Weiss Charity Smith Charles & Nancy Wall Charles Glass Charles Rotbart Christina Allen Christopher Beck Christopher Dimattia Christopher Lynn Claudia Cooke Coline Elizabeth McConnel Daisy Yuhas Dara Silverstein David & Jennifer Evans David & Phyllis Pann David Howard David Kalir David S. Pierson Deirdre Pontbriand Derek Terrillion Dexter Filkins Don Walker Dorothy Zablocki Douglas Duren Dustin Mondell Elizabeth Gray Emanuel Martin Eric Carlton Frances Brady Gail Paulin Gary Kelly Georgianne & Paul Meade Gerald Shively Gerald Thomas Gouri Mukherjee Herb & Betsy Coward Phillips

Ivy Stabell

J. Fulton James Clardy James Cox James M. Cooper James Peyton James Smith James Speck James Vanwelzen James W. Morris, Jr Jan Levine Jana Savova Janessa Taylor Jeffrey Amén Jessica Forbes Jim Rutherford Johanna Russ John Cushman John T. Coe Jonathan Baker Jonathan Ehrlich Joshua Park Justin Haugh Karen Rath Kate Yang Kathleen Cheevers Kathleen D. Edwards Kathryn Kowalczuk Kavita Manhas Kay Hockeiser Kelly Corrigan Kelsey Rockey Kevin & Nancy Cooper Kolette Brown Lawrence DeVan Linda Black Lisa Colton Lisa Gregg Lori Meséke Lynn Chapieski Lvnn Rvan Marci Rohtstein Maria Tamborski Marissa Solini Mark Rey Maryann Wagner Matt Conway Matthew Popp McIvor Steiner Mehmet Yalin Melissa Howard Michael Barkin Michael C. Brown, Jr Michael Johnson Michael Oh & Anbinh Phan Michael Stoler Michael Zimmerman Mimi Selia

Molly Otocka Mona Bushnell Narendra & Harsha Patel Nellie Graham Nicolas Kublicki Nikunj Bhatt Noah & Heather Price Norma Green Oldman Starkweather Charitable Fund Pamela Hough Patricia Hayling Price Patricia Tabbert & Jo Ann Bistodeau Paul Watkins Peter Adeney Phi Theta Kappa at Western Nebraska Community College Rachel Skaaland Ramnik Bahl Rav & Diana Foote Richard Ahearn Richard Rentschler Robert Gootee Robert Grobman Rosalia Di Benedetto Sally Myall Sará Yáhr Sawtooth Society Shifra Bronznick Sophia Lima SPIRET Foundation Stallion Athletic Boosters Stephen Latham Steve & Gina Harris Steven & Rebecca Fretty Steven Meyer Substance Skatepark Susan Hairston Susan Hasti & Michael Friedman Teresa Fraser Theresa Mary Gallant Thomas Dennis Tilman Achberger Timothy Hudson Timothy Shanahan Todd Somodevilla Todd Torczon & Maureen Johnson Tyler Mascia Tzongyang Higgins-Chen W. Grant & Karen Gregory W. Grant Jr & Kim Gregory William Groth



Building 27, Suite 3 • Fort Missoula Rd • Missoula, MT 59804

National Forest Foundation

Statement of Activities Year Ended September 30, 2021 (With Comparative Totals for 2020)

		2021		
	Without	With		_
	Donor	Donor		2020
	Restrictions	Restrictions	Total	Total
Support and revenue:				
Contributions:				
Foundations	\$ 148,986	\$ 2,136,389	\$ 2,285,375	\$ 4,003,501
Corporations	1,492,732	8,676,924	10,169,656	7,133,923
Individuals	1,756,131	2,311,694	4,067,825	2,444,811
In-kind	221,775	-	221,775	209,982
Contract and reimbursable grant revenue	10,860,117	-	10,860,117	7,244,686
U.S. Government grants	3,058,641	-	3,058,641	3,023,095
State and local grants	-	2,873,368	2,873,368	596,650
Special events	314,897	-	314,897	3,000
Other income	57,734	-	57,734	17,173
Investment income, net of expenses	261,657	743,226	1,004,883	692,669
Net assets released from restrictions	6,085,505	(6,085,505)	· · ·	-
Total support and revenue	24,258,175	10,656,096	34,914,271	25,369,490
Program services: Conservation Grants and awards Total program services	20,771,107 2,224,999 22,996,106	- - -	20,771,107 2,224,999 22,996,106	15,876,091 2,312,142 18,188,233
Supporting continue				
Supporting services: General and administrative Marketing, development and	1,237,282	-	1,237,282	937,100
communications	1,544,654	-	1,544,654	1,662,970
Total supporting services	2,781,936	-	2,781,936	2,600,070
Total expenses	25,778,042	-	25,778,042	20,788,303
Change in net assets	(1,519,867)	10,656,096	9,136,229	4,581,187
Net assets:				
Beginning	5,559,210	18,411,904	23,971,114	19,389,927
Ending	\$ 4,039,343	\$ 29,068,000	\$ 33,107,343	\$ 23,971,114

See notes to financial statements.

National Forest Foundation

Statement of Functional Expenses Year Ended September 30, 2021 (With Comparative Totals for 2020)

2021 **Program Services Supporting Services** Total Development Total 2020 **Grants and Program** General and Supporting and Conservation **Awards** Services Administrative Communications Services Total Total Salaries \$ 2,287,161 475,597 3,454,685 \$ 3,135,390 2,281,257 5,904 \$ 691,927 \$ 1,167,524 Fringe benefits 513,465 1,315 514,780 139,322 155,129 294,451 809,231 665,827 Contract and professional fees 2,555,021 2,555,021 212,363 465,060 3,020,081 2,299,913 252,697 Supplies 199,372 199,372 4,880 51,497 56,377 255,749 137,320 Office expenses 71,667 37 71,704 11,205 145,279 156,484 228,188 222,504 Rent and occupancy costs 38,561 89 38,650 6,673 28,819 35,492 74,142 86,545 Equipment, equipment rental and maintenance 3,903 3,903 6,563 815 7,378 11,281 25,189 Information technology 68,876 117 68,993 65,150 77,934 146,927 130,672 12,784 Depreciation 166,014 233 166,247 12,623 19,770 32,393 198,640 415.082 Travel 62,551 62,551 1,347 12,867 14,214 76,765 117,142 Conferences and meetings 14,111 14,111 120 14,671 14,791 28,902 69,194 Insurance 27,949 12,265 12,265 27,949 40,214 26,712 Dues and staff development 8,545 8,545 1,998 4,188 6,186 14,731 23,423 Advertising 11,388 35,743 39,938 38,398 11,388 4,195 51,326 Miscellaneous 125,670 125,670 313,531 672 314,203 439,873 266,620 Grants and sub awards 14,492,002 2,217,304 16,709,306 59,327 59,327 16,768,633 12,933,185 In-kind goods and services 146,439 146,439 6,103 158,674 195,187 6,132 12,235 20,771,107 2,224,999 22,996,106 \$ 1,237,282 1,544,654 \$ 2,781,936 **25,778,042** \$ 20,788,303

See notes to financial statements.